

SAP S/4 HANA SD Training Course Content

Course Duration - 45-50 Hrs., 7-8 Weeks

Course Information

Batch Options

Weekday Batch
Mon - Fri - 1.5 Hr./Day

About the Trainer

Industry Expert Trainer with 15+ Years
Real Time Work Experience at Top US
Based Product and Consulting Firms

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Introduction To SAP S/4HANA SD Training (With Live Project)

SAP S/4 HANA SD (With Live Project)

SAP Sales and Distribution (SAP SD) is a core functional module in SAP ERP Central Component (ECC) that allows organizations to store and manage customer- and product-related data. UnoGeeks **Best in Class SAP S/4 HANA SD consultant** training delivers the understanding and expertise professionals need to get into In Demand **SAP S/4 HANA SD Job Roles**.

What you'll learn

- Introduction to ERP, SAP, R/3 Architecture & S4 HANA
- Organizational Structure, Master Data - Customer Master Record
- Manage Material Master Record, Customer Master Info Record
- Manage Delivery Documents, Pricing, Business Process & Determination
- Manage Customer Complaints, Special Sales & Companies
- SAP SD Integrations with MM, WM, S/4 Hana
- Help you with SAP Certification Prep, Mock Interviews and Job Assistance

Course Content

Module 1: Introduction to ERP SAP R/3 HANA

- Introduction to ERP
 - Why ERP?
 - Why not ERP?
- Introduction to SAP ECC
 - Why SAP?
 - What is SAP S/4 HANA
 - What is SAP HANA DATA BASE?

Module 2: Introduction to SAP R/3 Architecture

- SAP R/3 Architecture
 - Hardware/Software views
 - Typical Client Server Architectures
 - What does an R/3 database contain?
- Client/server overview
- ASAP Methodology
- AGILE Methodology

Module 3: Basic Settings / SAP Navigation

- Global Settings
- Login
- Sessions
- SAP Screens
- Features of SAP Navigations
- Features of SAP Easy Access Screens
- Features of Implementation Guide Screen

Module 4: Organizational Structure in SAP R/3 System

- Creation of Organizational elements: (Covers SD, FI & MM) Company
 - Company code
 - Sales organization
 - Distribution channels
 - Division
 - Sales Area
 - Business Area
 - Sales Office
 - Sales Group
 - Plant

- Storage Location
- Assignment of Organizational elements

Module 5: Master Data - Customer Master Record [CMR]

- Creation of customer Account Group
- Field selections of Customer Master
- Number ranges creation and assignment to Account group
- Partner functions for Customer Master
- Change and Display of Customer Master
- CMR - Central, Sales, Area
- CMR - Levels of Data
- Blocking, Deleting, Customers

Module 6: Master Data - Material Master Record

- Definition of Material Master Record [MMR]
- Material Type and Industrial Sector
- Views of MMR specific to SD, MM, PP and FI
- Create, Change, Display and Extend of MMR
- Stock Maintenance and Stock Overview

Module 7: Master Data - Customer Master Info Record [CMIR]

- Master Data Maintenance
- Customer Material Number
- Important Data in CMIR
- Structure of Sales Documents
- Sales Document type
- Item Category and Determination
- Schedule Line Category and Distribution
- Copy Control
- Order Reasons
- Tables and Reports in Sales

Module 8: Documents

- Delivery Documents
- Structure of Delivery Documents
- Delivery Documents
- Delivery Item category and Determination
- Effects of PGI, Shipping and Transportation
- Delivery Blocks

- Copy Control
- Tables and Reports in Delivery

Module 9: Pricing

- Condition Records [Pricing]
- Condition Type Controls
- Condition Technique
- Condition Index
- Condition Update
- Condition Supplements
- Group Condition
- Group Condition Routine
- Header Condition
- Exclusion Groups

Module 10: Basic Business Process & Determination

- **Business Process**
 - Business Process [Sales Cycle]
 - Inquiry, Quotation, Standard Order Delivery, Billing
- **Basic Determination**
 - Route Determination
 - Material Determination
 - Listing & Exclusion
 - Item Proposal
 - Cross Selling
 - Incomplete Procedure
 - Output Determination
 - Text Determination
 - Copy Controls
 - Delivery Scheduling
- **Credit Management**
 - Credit Control Area
 - Simple Credit Check
 - Automatic Credit Check

Module 11: Special Sales & Companies

- **Special Sales Orders**
 - Cash Sales
 - Rush Orders
- **Consignment**
 - Introduction
 - Consignment Stock Process
 - Transaction in Consignment Stock Process
 - Special Stock Maintenance

Module 12: Customer Complaints

- Returns Process
- Credit Memo Request
- Debit Memo Request
- Invoice Correction Request

******* SAP SD Integration with other modules *******

Module 13: Business Process (SD - MM Integration)

- **Third Party Sales Process**
 - Introduction
 - Third Party Order Process
 - Third Party Material

Module 14: Business Process (SD - MM - WM Integration)

- **STO (Stock Transfer Order)**
 - Stock Transfer and Stock Transport Order Inter - Company STO
 - Integration with MM
- **IPO (Individual Purchase Order)**
- **MTO (Make to Order)**

***** PROJECT - Implement SAP SD for a Live Project

Introduction to Project Use Case

- Implement SAP SD for a Live Project.

Project Work:

- Understand the requirement and come up with config workbooks.
- Configure SAP SD as per config workbook.

Module 15: Project Work - Configure SAP SD as per Client Requirement

- Implement SAP SD Modules as per Config Workbooks
- Test the setups.

Module 16: SAP SD Certification Guidance

- Explain various SAP SD Certification Options
- Discuss Important SAP Certification Exam Questions
- Prepare for SAP SD Certification

Module 17: Resume Preparation, Interview and Job Assistance

- Prepare Crisp Resume as SAP SD Specialist
- Discuss common interview questions in SAP SD
- Provide Job Assistance